

# Ads For Humans

# Media Kit













New York City

Chicago

Detroit

Seattle

Los Angeles

San Francisco

# The Audience is On Apps Mobile **All Digital Browser Desktop** Mobile DDS

In 2014, the mobile app took over as the dominant mode of internet use. According to comScore, more than half of digital time is spent in app. And in mobile, 86% of time is in app vs. mobile web. But cookies don't work in apps. And targeting methods for apps are completely different than for web, and much more rudimentary.

This is the problem 140 Proof solves.

## Reach People, Not Cookies

	•	
••००० /奈	4:36 PM	
Connect	a network to get started.	
y	Twitter	
f	Facebook	
C	Instagram	
g+	Google+	
<b>&amp;</b>	Foursquare	
	$\bigcirc$	

140 Proof serves ads to people who are logged in to their mobile apps via a social account. We know individuals — and their many social profiles — and we confidently match your ad with people interested in your message.

Our patented Blended Interest Graph sees billions of social cues:

- what they tweet, pin, and share
- where they check in
- who they follow
- what they like
- which keywords they see

600 million accounts: organized in personas like: Moms, Millennials, Music Fans, Car Lovers, Gear Heads, Foodies, and more. And for most of our clients we build custom segments based on a brand's own audience research. We see over 60 million uniques every month.



# **Offering:** Mobile

140 Proof's network of apps includes a wide range of creative formats the audience can't miss. Appearing on scroll-free apps with confirmed viewability, most executions appear with or before the first content view and include a variety of rich media and video options.

#### IAB Banner In-App IAB Expandable Banner In-App First View Video In-App HALD SHOP О sale NOW ) RT @sethitzkan: @michaelpollan Hi Michael, can you please tweet notice of this You can do it conference. http://t.co/Ub10ZhGx5Z We can help - - l'antione for for all al Home Depot Get ready fi One Touch d Charcoal Grill You're 0.5 miles from a Home Depot! Stop by 135 Ridge Road and knock something off your home improvement list. thd.co/14fAVx ads by 140 Pr \$149.00 Shop now **Radius Creative In-App**

First View Static Interstitial In-App

First View Rich Media Interstitial In-App © 2015 All Rights Reserved

## **Offering:** Social

140 Proof's Native ad units appear along with the content in a network of social apps and blogs. Whether your social advertising strategy focuses on mobile or desktop, the Blended Interest Graph will find your audience and deliver an impact with seamless fit to the platform.



RT @JamieOliverCom: The ULTIMATE hot chocolate from the chaps at @DrinksTube You've GOT to try this! #ComfortFood http://t.co/III3H1MEuf ht...



#### michaelpollan

RT @sethitzkan: @michaelpollan Hi Michael, cap you please tweet notice of this conference, http://t.co/Ub102.http://

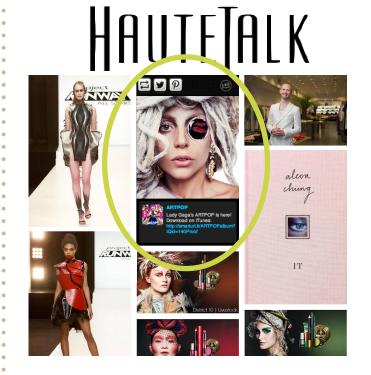
14h



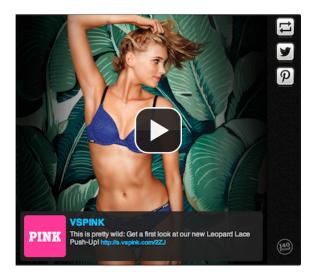
Spotted! Orange buckets in the wild! Share pics of your orange bucket in action using #LetsDoThis. Here's a lil' inspiration. thd.co/14fAVx

ads by 140 Proof

#### Native Text In-App



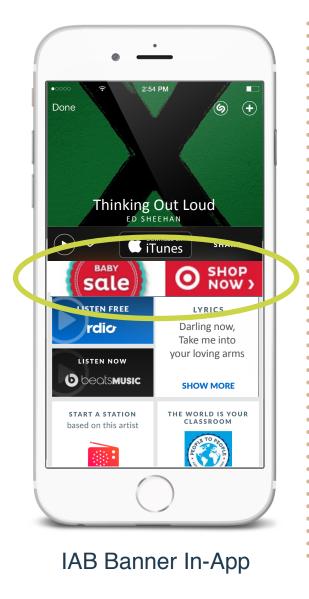
#### Native Desktop Blog



#### Native Desktop Blog Video

## **Offering:** Programmatic

Through our relationship with Pubmatic, we offer these ad units programmatically. See slide 10 for available audience targeting through our Private Exchange.





IAB Expandable Banner In-App



## **Ad Unit Creative & Targeting**

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IAB Mobile Banner In-App	300x50	728x90			300x50 or 728x90 JPG	140 sec	~	√	1	~	~	~	1		√**				
Native Desktop Blog			500x500	140 chars	500x500 JPG \ GIF; 73x73 JPG		~	~			1								
Native Desktop Blog Video			500x500	140 chars	500x500 JPG; 73x73 JPG	140 sec	~	✓											
IAB Expandable Banner In-App	300x50 →320x480	728x90→ 768x644*			Layered PSDs	140 sec	~	~	1	1	~	~	1	~	<b>√</b> **	~	~	1	~
First View Video In-App					16:9 MP4	30 sec	~	~			~								
First View Static Interstitial In-App	320x480				320x480* JPG	140 sec	~	~	1	~	~	~	~	~	<b>√</b> **	~	~	1	~
First View Rich Media Interstitial In-App	320x480				Layered PSDs	140 sec	~	~	1	~	~	~	1	~	√**	~	~	1	~
Radius Creative In-App	300x50	728x90		140 chars	73x73 JPG	140 sec	~	~	~	~	~	~	~			~	~	~	~

D Olification (1997)

\* Universally adaptable size. Other/larger sizes available.

\*\* Not available with all targeting options.



## Ad Unit Tracking & Verification

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IAB Mobile Banner In-App	~	~	√	~	~	~	1					~			Start, 25%, 50%, 75%, 100%	
Native Desktop Blog		√	✓	~	✓			~	~	√						
Native Desktop Blog Video		√	√	~	✓			~	~	√					Start, 25%, 50%, 75%, 100%	
IAB Expandable Banner In-App	√	√	√	~	√	~	~		~		1	1			Start, 25%, 50%, 75%, 100%	
First View Video In-App	√	√	$\checkmark$	√	$\checkmark$										50%, 100%	
First View Static Interstitial In-App	V	~	$\checkmark$	~	$\checkmark$	~	~		~		~	~			Start, 25%, 50%, 75%, 100%	
First View Rich Media Interstitial In-App	V	~	$\checkmark$	~	$\checkmark$	v	~		✓		~	~			Start, 25%, 50%, 75%, 100%	
Radius Creative In-App	~	~	V	V	V	~	~		<b>√</b> *		√*	~	~	~	Start, 25%, 50%, 75%, 100%	

\* If using Rich Media



## Private Exchange Audience Index

For advertisers who have requested access to 140 Proof's Private Exchange for programmatic buying, the following audience keywords are available at any time. Most advertisers who buy with 140 Proof directly build custom audiences, though the follower are always available

#### Demographics

- African Americans
- Baby Boomers
- College Intenders
- College Students
- Conservatives
- Dads
- Hispanic Men
- Hispanic Women
- Hispanics
- LDA Compliant
- LGBT Community
- Liberals
- Millennials
- Moms
- Parents
- Seniors / Retirees
- Social Singles
- Teens
- Wedding Intenders

Action Film Lovers

Entertainment

- Cable / Premium TV Viewers
- Comedy Film Fans
- Country Music Fans
- Drama Film Lovers
- General Entertainment
  Lovers
- General Film Buffs
- General TV Lovers
- Hip-Hop / Rap Fans
- Hispanic Music Fans
- Horror Film Lovers
- Indie Music Fans
- Indie Film Buffs
- Late Night TV Viewers
- Mainstream Music Fans
- Mainstream News Outlets
- Network TV Viewers
- Rock Fans
- Sci-Fi Fans

- Lifestyles
- Auto Lovers
- Bargain Hunters
- BTS Shoppers
- CPG Shoppers
- Celebrity Chef Fans
- Celebrity Fans
  - Cooking Lovers
  - DIY & Home Improvement
- E-Commerce Shoppers
- Fashion / Beauty Lovers
- Fine Dining
- Gamblers
- Gamers
  - Gardeners
  - Health-Conscious
    - Consumers
- Literature Lovers
- Night Life
- Pet Lovers
- Philanthropists
- · QSR & Fast Casual Diners
- Tech Influencers
- Travelers
- · Wine Enthusiasts
- Women's Shoe Shoppers

#### **Professions**

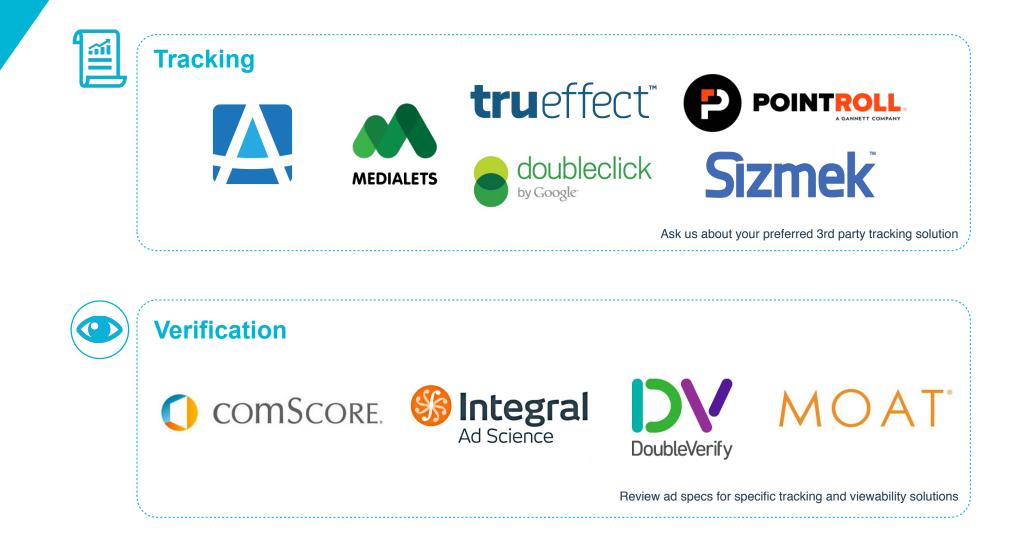
- Blue Collar
- Business News
- C-Suite
- Entrepreneurs
- Financial Experts
- General Business Experts
- Marketers
- Military
- Small Business Owners
- Tech News
- Tech Startups
- Young Professionals

#### **Sports**

- Adventure Athletes
- College Basketball Fans
- College Football Fans
- General Sports Fans
- Golfers
- MLB Fans
- NASCAR Fans
- NBA Fans
- NFL Fans
- Soccer Fans
- Tennis Fans
- Yoga Lovers

## **Tracking and Viewability**

140 Proof makes all our ads as trackable as mobile technology allows. Provide your third-party tags, and we'll run them. In addition, the following partners help us ensure transparency.



## **Targeting Case Studies**

A sample of some of the targeting strategies used by140 Proof clients in 2014.



Reached the audience based on their activity across many social platforms. Personas are customized for each campaign and messages crafted for each one.

Media

Identified the audiences

reached through print or

reach and frequency.

broadcast and amplified the

message with ads in mobile to

fans of the content, increasing

**Amplification** 



### Shopping

Layered purchase behavior onto campaign through our partnerships with Datalogix and Polk.



Found extended mobile audiences interested in live events like:

- holidays
- championship series
- music festivals
- trade shows



Brands with many retail locations changed creative based on a specified distance from stores and drove to directions to their front door.



### Conquesting

Targeted customers specifically interested in the advertiser's competitors with creative tailored to each. Additionally targeted competitors' audience segments.

## Make Your Media a Research Tool

With access to massive amounts of social data, 140 Proof's campaign analytics provide insight into who engaged, where they engaged, and what interests engagers may have shared over and above their inclusion in the Persona target.

What regional differences may have affected engagement?

How did the audience's other interests affect ad performance?

Po different personas respond to different messages?

> We analyze all personas, including your target of Healthy Moms

to understand performance by adjacent interests, geography, and creative

17%

Outdoors



Gardening



**Fitness** 

Processing...



# We Respect People's Privacy

Our approach to collecting private data is simple: we don't.



- Public interest graph data is so abundant that we don't require cookies or personal details for targeting. We use only **public data** from opt-in sources via authorized channels.
- We don't collect information about users with private profiles
- People can instantly opt-out of targeted advertising
- 140 Proof is an IAB member and a supporter of Network Advertising Initiative (NAI) self-regulatory privacy policies and best practices.
- Privacy Policy: http://www.140proof.com/privacy

